



Dear Chilmark Selectmen,

Please kindly accept this letter of introduction. The intents of this letter are to 1) explain our new business venture, Island Girl Excursions, and to 2) document our request to pick up and drop off passengers in Menemsha and/or at Quitsa Landing.

We have started a business offering a variety of boat and fishing charter experiences. Capt. Eamonn Solway holds a "6-pack" license, so like many charter companies, we are limited to 6 paying passengers on our 25 foot boat.

We have received a few questions about the way our business physically operates. The boat currently is trailered, and is launched at state boat ramps on days/times that guests have booked in advance. To clarify, we are not trying to run a business out of Menemsha, nor will the boat be rented out to others. Our business model gives us the flexibility to pick up guests in any location.

We have submitted applications to designate the boat as a commercial fishing vessel, as well as for a fish-for-hire license. However, we do not wish to duplicate or conflict with established commercial or charter fishermen/women. We believe that there is a demand for non-fishing charters, for people who simply want to experience the Vineyard by boat.

We have no desire to add to the congestion of Menemsha, and would always encourage our guests to use the shuttle lot for parking. We anticipate the need to pick-up and drop-off in Menemsha approximately 1-2 times weekly throughout the season.

Please refer to our website, <u>www.islandgirlexcursions.com</u>, or contact us for more information or further communication.

Becca & Eamonn Solway

Respectfully.